

# U.S. Coast Guard Clarifies Industry Engagement Opportunities for TRACEN Birmingham-Southern Contractors



From U.S. Coast Guard Heartland District, June 22, 2026

BIRMINGHAM, Ala. – The U.S. Coast Guard is providing additional information regarding contractor engagement opportunities associated with the new TRACEN Birmingham-Southern training center.

The Industry Open House scheduled for June 24-25, 2026, is intended for businesses that are already registered and validated in the System for Award Management (SAM.gov). While creating a SAM.gov account can often be completed in a few hours with the appropriate documentation, the federal validation process may take up to 30 days before a business is eligible to submit information through the system.

The Coast Guard recognizes that many local businesses may not yet be registered in SAM.gov and remains committed to ensuring they have an opportunity to compete for future contract opportunities.

To support those vendors, the Coast Guard plans to disseminate information focused on the federal contracting process, including SAM.gov registration for any vendors not already enrolled in SAM.gov.

Businesses that are unable to attend the June Industry Open House will not be disadvantaged. Participation in the open

house is voluntary, and all future proposals will be evaluated equally in accordance with federal acquisition regulations.

To ensure transparency, all questions asked during the June Industry Open House, along with the Coast Guard's responses, will be posted publicly on SAM.gov. This will provide businesses that are not yet registered or validated with access to the same information shared during the event.